



Date: 17/02/2023

**Subject: Heartfelt Thanks for Your Ongoing Support and Partnership**

Dear Ajeenkya D Y Patil University Management,

I am writing on behalf of Shride India Private Limited to extend our sincerest gratitude for the unwavering support that the university has extended to us over the past few years. As a proud alumnus, I, Neelabja Saha, am truly grateful for the critical role ADYPU has played in helping me establish and grow Shride's electric bike rental operations on campus since 2020. This partnership has been instrumental in bringing our startup to the level it has reached today.

Your support, through both guidance and the provision of a dedicated space for our business, has not only made it possible for us to operate smoothly but has also significantly boosted our morale. Thanks to your encouragement, we have been able to serve over 2,000 students, completing more than 5,000 bookings on campus. The collaboration has allowed us to bring sustainable, low-carbon technology to students and the ADYPU community, in line with our mission of promoting environmentally friendly transportation solutions.

The ADYPU community's commitment to empowering students and encouraging entrepreneurship is truly admirable. By fostering an environment that enables startups to thrive, you are inspiring students to follow their dreams and innovate fearlessly. The free space for operations, along with the supportive and encouraging faculty, have been invaluable assets to our journey.

Thank you once again for believing in Shride and supporting our vision to create sustainable transportation solutions. We look forward to continuing our association with ADYPU, contributing to a greener future and fostering an entrepreneurial spirit on campus.

Warmest regards,  
Neelabja Saha  
Director  
Shride India Private Limited

