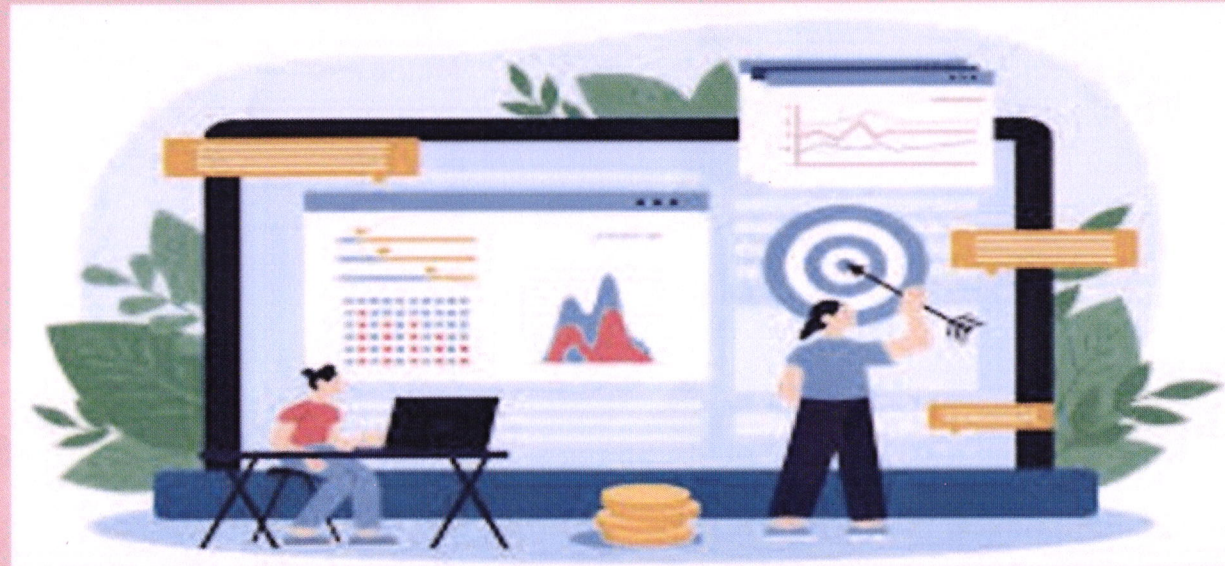




AJEENKYA
D Y PATIL UNIVERSITY
THE INNOVATION UNIVERSITY

School of
Management

Value Added Course: Financial Modelling



Speaker : Dr. Prajakta Das

Course Coordinator: Dr. Kirti Longani

Head of the School :

Dr. B. R. Londhe

Date : 20th -26th September, 2019

Time: 10 am to 5:00 pm



Circular

Dear Students,

We are excited to introduce a Value-Added Course titled "Financial Modelling" for the School of Management students. This course is specifically designed to equip you with practical skills in building and analyzing financial models, which are crucial for decision-making in business and finance.

Details of the Course:

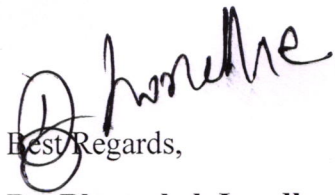
- **Dates:** Started from 20th, 23rd, 24th, 25th, 26th, 27th September
- **Timings:** 3:30 PM to 4:00 PM
- **Venue:** 8th Floor, Mini Auditorium, ULC
- **Guest Speaker:** Dr. Prajakta Das

We encourage all the students of School of Management to attend this insightful course. It will not only be beneficial in understanding the application of timeless management principles in modern business scenarios but also provide you with a competitive edge in your future career.

Please note that the deadline for confirming your participation in this course is 7th September 2019. We urge you to secure your spot at your earliest convenience.

For any further queries, feel free to contact the course coordinator Dr. Sadhana Jadhav. We are here to support you throughout your learning journey.

Please note that attendance for this course will be a significant factor in your overall academic performance.


Best Regards,

Dr. Bhausaheb Londhe,

Head – School of Management





About Value Added Course:

A **Financial Modelling Value Added Course** is highly beneficial for students pursuing careers in finance, investment banking, consulting, or corporate planning. It provides hands-on skills in building financial models for forecasting, valuation, and risk assessment, enhancing their ability to make informed business decisions. The course helps students develop advanced Excel proficiency, analyze financial statements, and apply valuation techniques, preparing them for roles in finance-related fields or entrepreneurial ventures.

Course Objectives:

1. Develop proficiency in advanced Excel functions and tools for financial analysis.
2. Teach students how to build, analyze, and interpret financial models.
3. Enhance skills in forecasting and projecting financial performance.
4. Equip students with valuation techniques like DCF, comparable analysis, and more.
5. Conduct risk and sensitivity analysis to evaluate financial outcomes under different scenarios.
6. Apply financial modelling in real-world case studies and business decisions.
7. Prepare students for finance-related roles in investment banking, consulting, and corporate finance.

Course Outcomes:

1. Students will gain advanced Excel skills for financial modelling and analysis.
2. Ability to create and interpret financial models for business decision-making.
3. Proficiency in forecasting financial performance and conducting valuation analyses.
4. Mastery of risk and sensitivity analysis to assess the impact of various financial scenarios.
5. Practical experience in applying financial models to real-world business cases.
6. Enhanced readiness for careers in finance, investment banking, consulting, and corporate strategy.
7. Improved critical thinking and analytical skills for financial problem-solving.





Syllabus for Financial Modelling

Topic 1: Introduction and Valuation Method

- Introductions to valuation
- The importance of valuation
- Understanding enterprise value and equity value
- Valuation method 1: Comparable Company Analysis
 - Selecting comparable companies
 - Spreading comparable companies
 - Analyzing the valuation multiples
 - Concluding and understanding value
- Valuation method 2: Precedent Transactions Analysis
 - Selecting comparable transactions
 - Spreading comparable transactions
 - Concluding value
- Valuation method 3: Discounted Cash Flow (DCF) analysis
 - Understanding unlevered free cash flow
 - Forecasting free cash flow
 - Forecasting terminal value
 - Present value and discounting
 - Understanding stub periods
 - Performing sensitivity analysis
- Weighted Average Cost of Capital (WACC)
 - Using the CAPM to estimate the cost of equity
 - Estimating the cost of debt
 - Understanding and analyzing WACC
- Concluding valuation
 - Aggregating the three methodologies
 - Concluding value

Topic 2: Building an Integrated Cash Flow Model

- Introduction to financial modeling
 - Understanding the links between the financial statements
 - Understanding circularity
 - Setting up and formatting the model
 - Selecting model drivers and assumptions
- Modeling and projecting the financial statements
 - Projecting the income statement
 - Projecting the balance sheet
 - Projecting the cash flow statement
 - Creating the debt and interest schedule





- Revolver modeling
- Analyzing and concluding the model
 - Analyzing the output
 - Stress testing the model
 - Fixing modeling errors
 - Advanced modeling techniques
- Using the model to create a Discounted Cash Flow (DCF) Analysis

Topic 3: Recruiting, Interviewing and Conclusion of the Course

- Recruiting and Interviewing
 - What are financial institutions and investment banks looking for?
 - General interviewing overview
 - Qualitative/fit questions
 - Technical questions
- After the interview
 - Following up
 - Selecting a firm
 - Selecting a group
- Anything you ever wanted to know about investment banking
- Conclusion of the course

Signature of the Co-ordinator

Signature of Head – School of Management



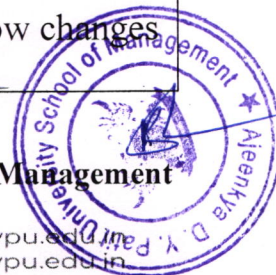


Teaching Plan for the Value Added Course on Financial Planning

Date	Topics to be Covered
20 th September	<ul style="list-style-type: none">• Introduction and Valuation Method• Introductions to Valuation: Understanding what valuation is and its importance.• Understanding Enterprise Value and Equity Value: Distinctions between the two concepts.
23 rd September	<ul style="list-style-type: none">• Valuation Method 1: Comparable Company Analysis• Selecting Comparable Companies: Criteria for choosing appropriate peers.• Spreading Comparable Companies: Analyzing financial metrics across selected companies.• Analyzing the Valuation Multiples: Understanding key multiples like P/E and EV/EBITDA.
24 th September	<ul style="list-style-type: none">• Analyzing the Valuation Multiples: Understanding key multiples like P/E and EV/EBITDA.• Selecting Comparable Transactions: Identifying relevant past transactions.• Spreading Comparable Transactions: Comparing transaction metrics.
25 th September	<ul style="list-style-type: none">• Understanding Unlevered Free Cash Flow: Definition and significance.• Forecasting Free Cash Flow: Techniques for projecting future cash flows.• Forecasting Terminal Value: Methods to estimate value beyond the forecast period.
26 th September	<ul style="list-style-type: none">• Present Value and Discounting: Calculating present value of future cash flows.• Understanding Stub Periods: Addressing timeframes in cash flow forecasts.• Performing Sensitivity Analysis: Analyzing how changes in assumptions affect valuation.


Signature of the Co-ordinator


Signature of Head – School of Management





Timetable for VAC Course on Management Lessons on Financial Modelling

Program Name :		MBA/BBA			
Version No. :	1	Semester :	I/III/V	Class :	I MBA /II MBA/I BBA/II BBA/III BBA
Ref. No: ADYPU/SOM/F-014					
Duration : September 20th to 26th September					
Time / Day	Monday	Tuesday	Wednesday	Thursday	Friday
10.00 -11.00	VAC	VAC	VAC	VAC	VAC
Room no	Mini Audi	Mini Audi	Mini Audi	Mini Audi	Mini Audi
11.00 - 12.00	VAC	VAC	VAC	VAC	VAC
Room no	Mini Audi	Mini Audi	Mini Audi	Mini Audi	Mini Audi
12.00 - 1.00	VAC	VAC	VAC	VAC	VAC
Room no	Mini Audi	Mini Audi	Mini Audi	Mini Audi	Mini Audi
1.00 – 2.00	Lunch Break				
2.00 – 3.00	VAC	VAC	VAC	VAC	VAC
Room no	Mini Audi	Mini Audi	Mini Audi	Mini Audi	Mini Audi
3.00 – 4.00	VAC	VAC	VAC	VAC	VAC
Room no	Mini Audi	Mini Audi	Mini Audi	Mini Audi	Mini Audi
4.00 – 5.00	VAC	VAC	VAC	VAC	VAC
Room no	Mini Audi	Mini Audi	Mini Audi	Mini Audi	Mini Audi

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Signature of the Co-ordinator

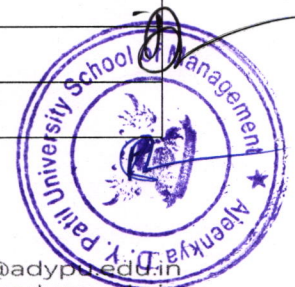
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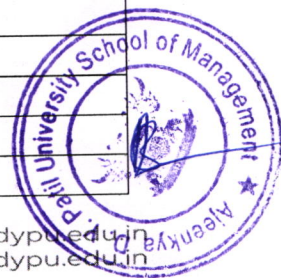
List of Students Enrolled for Value Added Course Financial Modelling

SR NO	URN No	Name of Students
1	2017-M-03061996	Mansee More
2	2017-M-19101996	Bharati Verma
3	2018-B-28091999	Akash Dey
4	2018-B-14062000	Atharva Wakre
5	2018-B-20111998	Prakhar Khanna
6	2018-B-24091999A	Ayush Jaiswal
7	2018-B-07112000A	Aniruddh Jha
8	2018-B-03092000A	Prajwal Tembhurne
9	2019-B-14112001	Ria Ashish Aggarwal
10	2019-M-17121984	Gift Sylvernus Utah
11	2019-B-11052000	Marij Yusuf Kachhi
12	2019-B-02052000	Arfath Riyaz Shaikh
13	2019-B-16102001	Sairaj Santosh Surve
14	2019-B-04052001	Pawan Shambhu Kumar
15	2019-B-06052000	Bijal Sandeep Paleja
16	2019-M-13071997	Jyoti Shahaji Shinde
17	2019-M-12101993	Diptyajit Satyajit Sengupta
18	2019-B-15112000A	Ayush Anup Datta
19	2019-M-21011999	Tulika Madhu Roy
20	2019-M-29041997	Ayushi Ravindra Jain
21	2019-B-27082000	Shubham Vishnu Mandlik
22	2019-B-04101999	Harsha Bhupesh Sharma
23	2019-B-08092001	Vaidehi Narendra Girepunje
24	2019-B-25041998	Apurvh Avinash Paudwal
25	2019-B-01022002	Pranali Vardharaj Rao





26	2019-B-02012002	Sahil Vikas Bhosale
27	2019-M-26061998	Kimaya Rajendra Ranawade
28	2019-B-25072000	Astha Arvind Yadav
29	2019-B-19092001A	Priyanshu Arun Bansal
30	2019-M-22081997	Amrita Subhash Baranwal
31	2019-M-22041998	Shweta Vk Chandrawanshi
32	2019-M-07081998	Mehak Mahesh Goyal
33	2019-B-07122000A	Vrushal Chandrakant Kavlekar
34	2019-B-24082001B	Ruchika Pramod Lahoti
35	2019-B-28012001A	Prateek Kundan Kumar
36	2019-B-16042001B	Adhira Rohit Saxena
37	2019-B-12011996	Vishal Chandrakant Kamble
38	2019-B-08071999	Anshul Anil Choudhry
39	2019-B-18062000	Pratiksha Gopinath Kolekar
40	2019-M-12071996	Utsav Ketan Naik
41	2019-B-11011985	Raouf Abdo Hasan
42	2019-B-15072001A	Lalit Bhagwan Raskar
43	2019-B-06072001B	Harsh Deepak Raj
44	2019-B-12062002B	Sanjay Sivakumar
45	2019-B-27052001	Harshvardhan Deepak Akolkar
46	2019-M-08021998C	Celeste Dayse Mambo
47	2019-B-23022000B	Varshaket Audumbar Wagh
48	2019-B-31052001A	Parth Nitin Jadhav
49	2019-B-26022001	Jairaj Jaipal Kavade
50	2019-B-09101997	Mohamed Ibrahim Mohamed
51	2020-B-20032002	Vishesh Manish Agarwal
52	2020-B-23031998	Jash Hiren Desai
53	2020-B-05122000	Farhan Jameel Ahmad Khan
54	2020-B-06122001	Anshuman Vijay Pathak
55	2020-B-13092002	Deepak Manoj Yadav
56	2020-B-25102002	Vishakha Tanwar
57	2020-B-11042001	Lincy Velladurai Nadar
58	2020-B-07102003	Shrishti Amitabh Jain
59	2020-M-05021999	Pushker Nana Lal Dangi
60	2020-M-18111997	Saurabh Rajkumar Pillai





61	2020-M-12061999	Nameera Usman
62	2020-M-15101996	Muhammad Talib Aasif Miyan
63	2020-M-22101999	Tanvi Anand Singh
64	2020-M-08021996	Piyush Prabhakar Gawali
65	2020-M-08021999	Kavita Ratanlal Prajapati
66	2020-M-14121999	Rahul Rambriksh Yadav
67	2020-M-16061995	Yash Rahul Pingale
68	2020-M-30051995	Aishwarya Pravin Naik
69	2020-M-12081997	Tarun S Sarode
70	2020-M-01071998	Amrita Suman Nath Sanyal
71	2020-M-21061998	Nikita Tulsidas Chowdhari
72	2020-M-15041999	Abtaf Rukshar Khan
73	2020-M-25031999	Kaushal Vaibhav Gandhe
74	2020-M-24021999	Usha Salil Kawle

Signature of the Co-ordinator

Signature of Head – School of Management





Report for the Value Added Course on Financial Modelling

Nature of Activity: Offline	Title: Financial Modelling	
Program Name: BBA	Semester: First & Third	
Time/ Duration: 10am to 1pm, 2pm to 5pm	Date: 20 th September to 26 th September	Venue: 8 th Floor, Mini Auditorium, ULC
Guests: Dr. Prajakta Das		

Objectives of the Guest Session

- Provide industry insights and practical applications of financial modelling from an expert's perspective.
- Share real-world experiences and challenges faced in financial modelling in various sectors.
- Discuss advanced techniques and tools used by professionals in building and analyzing financial models.
- Enhance student understanding of how financial modelling supports business decisions, investments, and valuations.
- Offer career advice and highlight the importance of financial modelling skills in finance-related roles.
- Engage students with interactive Q&A and practical tips for improving their financial modelling proficiency.
- Inspire students by discussing successful case studies or projects handled by the guest speaker.

About the Guest Speaker: Dr Prajakla Das

- Certified Psychometric Test Professional
- Corporate Financial Trainer
- Research Scholar and PhD Guide in Financial Modelling
- Faculty in Finance, Communication, Accounts
- Anchor and Host for symposiums, Conferences and Cultural Stage Shows

Execution of the Session: Summary of session debriefs and experiential learning outcome from session:

Session Debrief Summary:

- The session began with an introduction to financial modelling, emphasizing its significance in business decision-making.






- The guest speaker provided practical insights, sharing industry-specific challenges and examples of financial models used in real-world scenarios.
- Hands-on demonstrations of financial models were conducted, showcasing key techniques like forecasting, valuation, and sensitivity analysis.
- Students were encouraged to ask questions and discuss their understanding of financial models, followed by an interactive Q&A session.

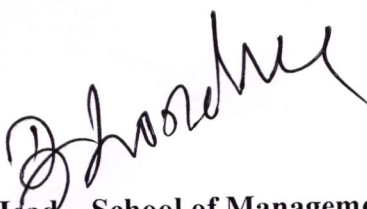
Experiential Learning Outcomes:

- Students gained a deeper understanding of the practical application of financial models in diverse industries.
- Improved skills in building financial models and applying advanced Excel functions to real business cases.
- Enhanced ability to perform financial forecasting, valuation, and risk analysis.
- Gained exposure to real-world challenges and solutions through the expert's shared experiences.
- Increased confidence in applying financial modelling techniques to their coursework and future careers.

Student Feedback

1. The session provided valuable real-world insights into financial modelling, helping me understand its practical applications in various industries."
2. "I appreciated the hands-on demonstration of models, which made complex concepts easier to grasp."
3. "The guest speaker's industry experience was incredibly helpful, offering us tips and real-world challenges that enhanced our learning."
4. "The session boosted my confidence in using financial models and advanced Excel tools."


Signature of the Co-ordinator

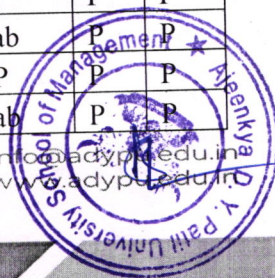

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Attendance for Value Added Course

SR NO	URN No	Name of Students	20 th Sep' 19	23 rd Sept , 19	24 th Sept , 19	25 th Sept 19	26- Sep' 19
1	2017-M-03061996	Mansee More	P	P	P	P	P
2	2017-M-19101996	Bharati Verma	P	P	P	P	P
3	2018-B-28091999	Akash Dey	P	P	P	P	P
4	2018-B-14062000	Atharva Wakre	P	ab	P	P	P
5	2018-B-20111998	Prakhar Khanna	P	P	P	P	P
6	2018-B-24091999A	Ayush Jaiswal	P	P	P	P	P
7	2018-B-07112000A	Aniruddh Jha	P	P	P	P	P
8	2018-B-03092000A	Prajwal Tembhone	P	P	P	P	P
9	2019-B-14112001	Ria Ashish Aggarwal	P	P	ab	P	P
10	2019-M-17121984	Gift Sylvanus Utah	P	P	P	P	P
11	2019-B-11052000	Marij Yusuf Kachhi	P	P	ab	P	P
12	2019-B-02052000	Arfath Riyaz Shaikh	P	P	P	ab	ab
13	2019-B-16102001	Sairaj Santosh Surve	P	ab	P	P	P
14	2019-B-04052001	Pawan Shambhu Kumar	P	P	P	P	P
15	2019-B-06052000	Bijal Sandeep Paleja	P	P	P	P	P
16	2019-M-13071997	Jyoti Shahaji Shinde	P	P	ab	P	P
17	2019-M-12101993	Diptyajit Satyajit Sengupta	P	P	P	ab	P
18	2019-B-15112000A	Ayush Anup Datta	P	P	P	P	P
19	2019-M-21011999	Tulika Madhu Roy	ab	P	P	P	P
20	2019-M-29041997	Ayushi Ravindra Jain	P	P	ab	P	ab
21	2019-B-27082000	Shubham Vishnu Mandlik	P	P	P	P	P
22	2019-B-04101999	Harsha Bhupesh Sharma	P	P	P	P	P
23	2019-B-08092001	Vaidehi Narendra Girepunje	P	ab	P	ab	P
24	2019-B-25041998	Apurvh Avinash Paudwal	P	P	P	P	P
25	2019-B-01022002	Pranali Vardharaj Rao	P	P	P	P	P
26	2019-B-02012002	Sahil Vikas Bhosale	P	P	ab	P	P
27	2019-M-26061998	Kimaya Rajendra Ranawade	P	P	P	P	P
28	2019-B-25072000	Astha Arvind Yadav	P	P	P	P	P
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36	2019-B-16042001B	Adhira Rohit Saxena	P	P	P	P	P
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53	2020-B-05122000	Farhan Jameel Ahmad Khan	P	ab	P	P	ab
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60	2020-M-18111997	Saurabh Rajkumar Pillai	P	P	P	P	P
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73	2020-M-25031999	Kaushal Vaibhav Gandhe	P	P	P	P	P
74	2020-M-24021999	Usha Salil Kawle	P	P	P	P	P

Signature of the Co-ordinator

Signature of Head – School of Management

Ajeenkya DY Patil University
Charholi Budruk, via Lohegaon,
Pune, India-412105

+91 20 274 09842
University Hotline:
+91 8686868686

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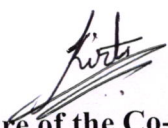


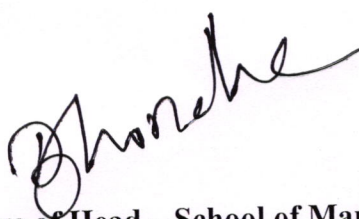
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Evaluation Plan

Evaluation Type	Evaluation Component	Max. Marks	Duration	Assessment Date	Required Passing Marks
Course End Examination	Multiple Choice	50	1 hour	24/9/2019	25


Signature of the Co-ordinator


Signature of Head – School of Management



📍 Ajeenkya DY Patil University
Charholi Budruk, via Lohegaon,
Pune, India-412105

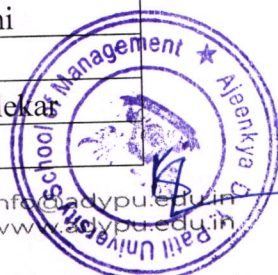
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📞 University Hotline:
+91 8686868686

✉ info@adypu.edu.in
🌐 www.adypu.edu.in



List of Students to whom Certificates were Issued

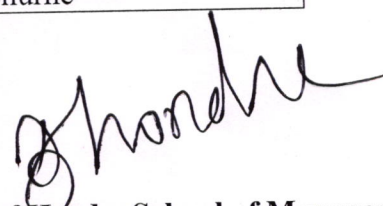
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5	2018-B-07112000A	Aniruddh Jha
6	2018-B-03092000A	Prajwal Tembhurne
7	2019-B-14112001	Ria Ashish Aggarwal
8	2019-M-17121984	Gift Sylvernus Utah
9	2019-B-11052000	Marij Yusuf Kachhi
10	2019-B-02052000	Arfath Riyaz Shaikh
11	2019-B-16102001	Sairaj Santosh Surve
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13	2019-B-06052000	Bijal Sandeep Paleja
14	2019-M-13071997	Jyoti Shahaji Shinde
15	2019-M-12101993	Diptyajit Satyajit Sengupta
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17	2019-M-21011999	Tulika Madhu Roy
18	2019-M-29041997	Ayushi Ravindra Jain
19	2019-B-27082000	Shubham Vishnu Mandlik
20	2019-B-04101999	Harsha Bhupesh Sharma
21	2019-B-08092001	Vaidehi Narendra Girepunje
22	2019-B-25041998	Apurv Avinash Paudwal
23	2019-B-01022002	Priya Gaur
24	2019-B-02012002	Sahil Vikas Bhosale
25	2019-M-26061998	Kimaya Rajendra Ranawade
26	2019-B-25072000	Astha Arvind Yadav
27	2019-B-19092001A	Priyanshu Arun Bansal
28	2019-M-22081997	Amrita Subhash Baranwal
29	2019-M-22041998	Shweta VK Chandrawanshi
30	2019-M-07081998	Mehak Mahesh Goyal
31	2019-B-07122000A	Vrushal Chandrakant Kavlekar
32	2019-B-24082001B	Ruchika Pramod Lahoti





33	2019-B-28012001A	Prateek Kundan Kumar
34	2019-B-16042001B	Adhira Rohit Saxena
35	2019-B-12011996	Vishal Chandrakant Kamble
36	2019-B-08071999	Anshul Anil Choudhry
37	2019-B-18062000	Pratiksha Gopinath Kolekar
38	2019-M-12071996	Utsav Ketan Naik
39	2019-B-11011985	Raouf Abdo Hasan
40	2019-B-15072001A	Lalit Bhagwan Raskar
41	2019-B-06072001B	Harsh Deepak Raj
42	2019-B-12062002B	Sanjay Sivakumar
43	2019-B-27052001	Harshvardhan Deepak Akolkar
44	2019-M-08021998C	Celeste Dayse Mambo
45	2019-B-23022000B	Varshaket Audumbar Wagh
46	2019-B-31052001A	Parth Nitin Jadhav
47	2019-B-26022001	Jairaj Jaipal Kavade
48	2019-B-09101997	Mohamed Ibrahim Mohamed
49	2020-B-20032002	Vishesh Manish Agarwal
50	2020-B-23031998	Jash Hiren Desai
51	2020-B-05122000	Farhan Jameel Ahmad Khan
52	2020-B-06122001	Anshuman Vijay Pathak
53	2020-B-13092002	Deepak Manoj Yadav
54	2020-B-25102002	Vishakha Tanwar
55	2018-B-28091999	Akash Dey
56	2018-B-14062000	Atharva Wakre
57	2018-B-20111998	Prakhar Khanna
58	2018-B-24091999A	Ayush Jaiswal
59	2018-B-07112000A	Aniruddh Jha
60	2018-B-03092000A	Prajwal Tembhrne


Signature of the Co-ordinator


Signature of Head – School of Management





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CERTIFICATE OF COMPLETION

Awarded to

Mr. Manas Nanda

for successful completion of

Value Added Course on **Financial Modelling**

held from **20th September 2019** to **20th November 2019**

Dr. Kirti Longani
Co-ordinator

Prof. Makarand Joshi
Head- School of Management
Ajeenkya D.Y. Patil University, Pune



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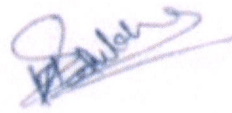
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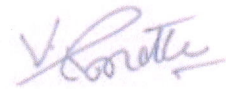
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& Secured Grade ----- **A** -----

DR. Prajakta Das
VAC Course Faculty


Dr. Kirti Longani
Co-ordinator


Prof. B. R. Londhe
Head- School of Management
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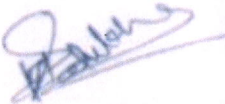
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